

**AGRO**, located in Granby, is a **family-owned SME** that has specialized in the manufacture, distribution and installation of interior wall coverings **for over 30 years**.

# INTERNAL SALES REPRESENTATIVE POSITION

# Full time | Granby

### WHY JOIN THE TEAM? \_\_\_\_

- RRSP
- 5 paid sick days
- In-house training provided

- Friendly and relaxed working environment
- Established company (+30 years)

We are looking for an individual to join our sales team and support the transport and sealants sector.

#### MAIN DUTIES \_\_\_\_\_

Reporting to the Director of Sales:

- Make quotations and provide follow-up
- Monitor the progress of dump truck installations
- Ensure efficient follow-up of requests and orders received by e-mail and telephone
- Maintain a visible presence at the counter for internal sales of all products
- Provide support to the sales team in client communications

### REQUIREMENTS \_\_\_\_\_

- A successful track record in a similar position
- Good computer skills
- Excellent understanding of construction industry language
- Ability to interact with both French- and English-speaking customers
- Adept at managing personalized, transparent and high-quality customer relationships

#### IDEAL PROFILE

- Ability to develop a relationship of trust with the team and customers
- Highly motivated
- A collaborative, efficient and rigorous approach to work
- Autonomy and a good sense of responsibility
- Ability to manage pressure and priorities

If you are interested in this position, please apply via our website.

We are looking for someone to start as soon as possible. This is a 40-hour-per-week position, Monday to Friday, 8 a.m. to 5 p.m. The workplace is located at 1195 rue Principale in Granby.

Thank you for your interest in our company. However, only those individuals selected for an interview will be contacted.